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Heritage Automotive



Established in 1996, Heritage Automotive has become one of the most successful and fastest growing automotive groups across Dorset, Bristol, Gloucester, Somerset and Wiltshire. With 17 sites representing Audi, CUPRA, Honda, INEOS Grenadier, SEAT, ŠKODA and Volkswagen

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Challenge

- After a significant acquisition Heritage were left with two legacy Wide Area networks that were not integrated and did not meet the requirements of the new group moving forward.
- Existing Wide Area networks were limiting business operations due to bandwidth limitations
- A mixture of different phone system suppliers and technology across the Heritage Sites meant that intergroup communications were inefficient and fragmented.

Solution

- Deployment of a fully managed MPLS network with Quality of service to link 17 sites, with resilient connections deployed at all sites to ensure business continuity.
- High Availability managed SonicWall Firewall solution hosted in a secure Data Centre integrated into the MPLS network for centralised and secure Internet breakout.
- All sites migrated to SIP trunking for voice connectivity with Connexus managing the Avaya Telephony estate.

Result

Heritage automotive now has a single, scalable, and resilient MPLS network that links all their dealerships together. This allows the deployment of their critical applications such as their dealer management systems to be easily accessible from all their sites with maximum uptime. Other business applications such as voice communications, video, and customer wi-fi are delivered over the same network. All this is managed and maintained by Connexus as their single supplier.