

Job Description – Cloud UC Business Development Manager

Job Details	
Job Title	Cloud UC Business Development Manager
Department	Sales
Reporting to	Director
No. staff Supervised	None
Location	Stonehouse, Gloucestershire
Hours of Work	08:30 – 17:00
Date	31th Jan 2019

Purpose of Job / Company

Responsible for ultimately achieving the sales targets as set by the Organization by achieving growth within the Connexus Cloud UC portfolio. A motivated individual capable of dealing at board level and developing and growing Connexus Cloud UC telephony proposition.

Connexus is a leading provider of business communications and IT solutions that delivers technology solutions to businesses, schools and local authorities across the UK.

We support our clients by delivering solutions that make a difference to their business including;

- Hosted UC Avaya Telephony
- SIP Trunking & Cloud Based Telephony
- Business Class Voice & Data Connectivity
- Mobile Communications
- Design, Installation & Support of VMware Solutions
- Cloud Computing / Business IT Support

Key Responsibilities / Accountabilities

- New Business Development experience within the Cloud UC Sector
- Excellent time management.
- Exceptional attention to detail.
- Self-management of activities and work load.
- Ability to prioritise work and delegation skills.
- Ability to think outside the box should the situation require it.
- Good active listening skills.
- Clear and polite telephone speaking manner.
- Experience within the telecoms sector and a proven track record